

ACQUISITION OPPORTUNITY: Quarry-Gravel and Wall Stone in New England SINCE 1999

COMPANY OVERVIEW

- Since 1999, the Company has been engaged in the wholesale of high-quality stone and aggregate materials.
- The high-quality natural or crushed and processed gravel products are sourced directly through the Company's quarry.
- The Company boasts a team of nine employees, including Drivers, General Laborers, Equipment Operators, Administrative Assistants, and Foremen.
- Prioritizing quality and on-time delivery, the Company declines new orders when overbooked, ensuring existing customers receive timely service.
- The Company adheres to rigorous safety protocols and provides comprehensive employee training, demonstrating its dedication to effective risk management.
- Possesses state licensing to transform wood into compost and operates a wood recycling facility capable of processing substantial logs and stumps.

KEY INVESTMENT HIGHLIGHTS

- Abundant quarry reserves, currently amounting to 5.5 million tons of rock awaiting extraction and use. (Estimated)
- Strong customer loyalty and unique product value.
- Reputation for providing the region's highest-quality stone.
- Resilient business that remained operational throughout the COVID-19 pandemic.
- Outstanding community relations and regulatory compliance.
- An integral role in the local disaster recovery initiatives.
- Strategic location in the vicinity of development sites.

PROPRIETARY SERVICES

- Aggregate trucking services;
- Wood recycling;
- Stone crushing
- Gravel processing
- Clean fill provision.
- Log and stump processing;

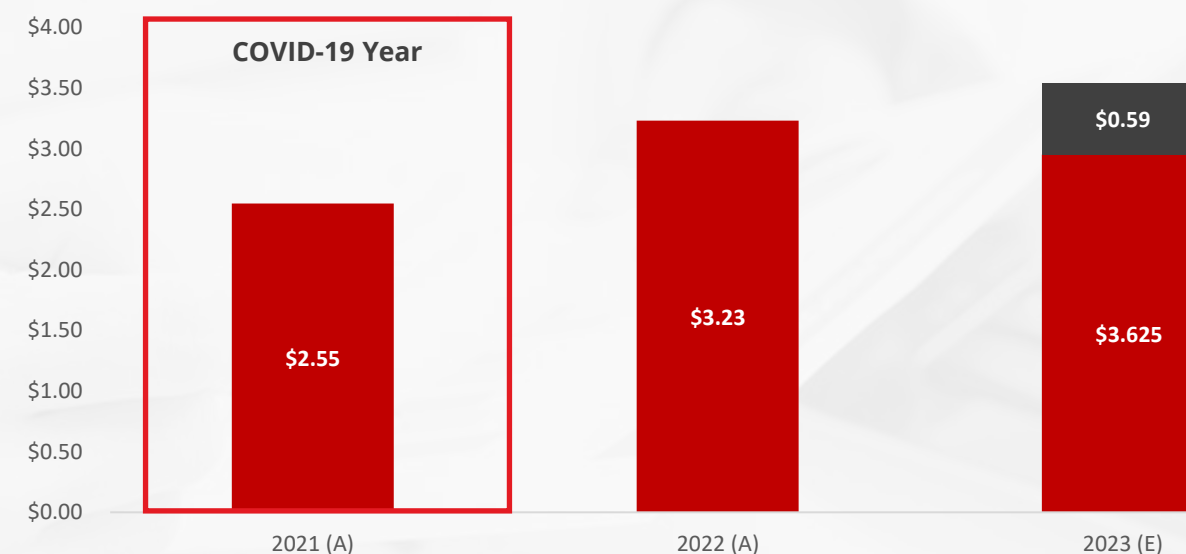
GROWTH OPPORTUNITIES

- The Company may establish a retail store and introduce a new product line for retail sale
- By expanding its operations team, it could significantly enhance its processing capabilities, allowing for the creation of thin stone.
- By expanding its sales and marketing team, the Company could double or triple its production.
- The Company, currently reliant on its customer base and word-of-mouth marketing, could greatly benefit from increased marketing
- By investing in a wash plant to wash stone, it can diversify its product portfolio and generate additional revenue.
- The Company can add additional shifts to cover more leads and increase sales.

WIDE PORTFOLIO OF NATURAL QUARRY PRODUCTS

- Gray & Tan Wallstone
- Colonial Tan Wallstone
- Crushed & Processed
- Aggregate Stone
- Grey & Tan Slabs
- Grey & Tan Wallstone
- Grey & Tan Flagstone
- Stone Dust
- Topsoil

FINANCIAL OVERVIEW



- Approximately 10% of sales revenue comes from government contracts.
- In 2023, there was a notable 53.4% surge in net profit compared to 2022.

(\$ Million)	2021 A	2022 A	YTD 2023 (October)	2023 E
Total Revenue	\$2.55	\$3.23	\$2.95	\$3.625
SDE	\$1.277	\$1.455		

For interested parties, please contact:

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